

Tours and Activities

Marlin Marina Hemingway offers tourists who are visiting the capital of the possibility of walks along the coast and snorkeling in the coral reefs. For this feature comfortable motor boats allow you to observe from the sea the beauty of the town both east and west.

Fishing

Marlin Marina Hemingway has 4 boats 33 to 41 feet in length with experienced crews that allow days of 4, 6 and 8 hours of fishing. The price including fishing gear, bait and for days 8 hours lunch. During fishing trips can be captured as is the time of year, species peak as needles and Blue Marlin, Dorado, wahoo and others as beautiful and Barracudas.

Marina services

Marlin Marina Hemingway Marina has an international offering safe harbor craft up to 4.5 m deep with a capacity of nearly 170 berths for boats from medium to long-term wear such as Megayacht that have water, electricity, conservation, ship chandler service, and other minor repairs. Also you can hire other services to third parties, as well as shore excursions, taxis, etc.

Life on Board

Marlin Marina Hemingway has boats with conditions and amenities necessary for a pleasant stay on board, such as, heated cabins, kitchen with all the equipment to prepare delicious dishes, bathroom, living room, TV, food processing facilities, laundry, water and fuel for the boat in addition to specialized crew.

Investment Opportunity

project: **Renovation and modernization of the Marina Hemingway, Havana**

1. **Objective:** Getting the 400 berths have the corresponding technical services, repair of the entrance channel and inner channels, including its technical networks; relocate the fuel station; Workshop to develop a Naval repairs able to cater to larger vessels; rehabilitation of the area of the former MIP. Likewise, it seeks to reconstruct the water supply system and drainage of the Navy; berth numbers increased to 600 and 500 anchorages in line with the market. The buildings the Navy came to meet the International Standard 775-5 2010 Marina Class A international level. It does not include the value of the Joint Suncuba Hotel.

2. **Estimated amount of investment and key profitability indicators:** To carry out this project a total investment of 279 Million Pesos, 200 million it is estimated currency. The structure of this capital is shown in the following table:

Concept	Value (million pesos)	Proportion
Total Project Cost	279,000.0	100.0%
Project split	200,000.0	71.1%
External financing	200,000.0	71.1%

The need for development of the project external financing proposed to be provided by the foreign partner that this also willing to Administration and Selling the marina.

3. **Location:** Marina Hemingway, Havana

4. **Recovery of the investment:** The investment will be recovered from the exploitation of the Navy to an occupancy rate of over 70% capacity and liable to become a focus of the experience type Parks; what motivated the trip tourists and especially yachtsmen, to visit the facilities.